

PRESS RELEASE DRAFT/NETWISE

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LAFAYETTE, Ind.— Lafayette Office Machines, a company that specializes in distributing copier products to businesses and entities throughout Lafayette, Ind., and West Lafayette, Ind., has been purchased by Netwise Enterprises, LLP, an Indianapolis-based corporation.

The announcement was made by Mark Gibson and Shelley Gibson, sole stockholders of Netwise Enterprises. The purchase unites the resources of Lafayette Office Machines and Netwise Resources, LLC, a network solutions provider also owned by the husband-and-wife team.

The marriage between Netwise Resources and Lafayette Office Machines will provide the company with the resources to expand its services to its existing client base. Specifically, the company will provide customers with comprehensive document management and IT services and support—in addition to providing black and white and color printer/copier scanners—a service which its customers have come to rely upon in the past 17 years. To reflect the more extensive range of services, the Gibsons renamed the newly acquired company Lafayette Office Systems.

“In today’s office environment, any stand-alone solution—copying or printing—is obsolete and unproductive,” Mark Gibson says. “Our new organization, with its existing partnerships, will provide solutions that allow secure regulated access to any document from anywhere. We can help our client to manage both paper-based and paperless office processes to make them more efficient and cost-effective.

“Recent legislation by government regulators has pressed organizations both large and small to be more accountable for document security, distribution and change

management,” he adds. “Our new organization will provide solutions that will help our clients to comply with these regulations.”

Lafayette Office Systems is a dealer of Konica Minolta Printing Solutions U.S.A., Inc. and Hewlett Packard Printing and Copying Solutions, while Netwise Resources counts among its partners Microsoft, Cisco, Hewlett Packard, Dell, IBM and N-Able.

Under its previous moniker, Lafayette Office Systems already has established itself as a leading copier distributor in the Tippecanoe County area, with Purdue University as one of its largest clients. However, the new owners plan to expand the company’s operations throughout Central Indiana, targeting additional corporate, education and government enterprises in need of the design and implementation of managed and unmanaged desktop, server and network solutions.

The acquisition also establishes Lafayette Office Systems as a certified Minority Business Enterprise (MBE) for the state of Indiana.

Jesse Moore, director of Purdue University’s Office of Supplier Diversity, says the merger should strengthen both firms. “This is a case of two companies—one of them minority-owned— that had complementary products and services,” Moore says. “Because they were able to work out an amicable partnership, the new firm should be in an improved competitive position.”

Netwise Resources is an IT Solutions Provider with a complete range of services for IT architecture design and implementation, IT consulting and training, and IT hardware and software products distribution. Netwise Resources provides IT Project Management, Independent Validation and Verification services and IT Security Consulting. Netwise Resources designs and implements managed and unmanaged computer desktop and server solutions for large corporate, education and government enterprises.

Lafayette Office Systems is an imaging and information technology solutions provider specializing in a complete range of business services which include black and white and color printer/copier/scanners, as well as managed and unmanaged IT services. Lafayette Office Systems provides both sales and service support for Konica Minolta and Hewlett Packard printing and copying solutions. Lafayette Office Systems designs and implements managed and unmanaged desktop, server and network solutions for corporate, education and government enterprises.